

*MCMS "Partners in Business"*  
*-Benefits*

**ADVance Talent Solutions**

941-739-8883

[www.ad-vance.com](http://www.ad-vance.com)

Staffing & Human Resource Firm Discounts

- FREE Job Bank Administration
- 100 Discount for first staffing order of 40 hours or more
- Free medical records clerk for the day with 2<sup>nd</sup> order of 40 hours or more
- 10 free Prove It Skills assessment testing for your job candidates.
- Discounted rates for all MCMS members
- Access to free labor and employment legal advice

**ALL STAR BIOMEDICAL SERVICES**

941-743-0001

20% Cost Savings to Members

**Al Purmort Insurance**

Lisa Russell

941-924-3808

[www.alpurmort.com](http://www.alpurmort.com)

**5% premium discount** on all General Liability policies written for member by Cincinnati Insurance Company

+ Home, Auto, Boat and other personal insurance needs & much more

**Blalock, Walters, Held & Johnson**

748-0100

Submit one question a month on health law-related issues

Provides assistance to the Medical Society

\*can provide additional info to you

**Chad's Painting**

**941 962-1472**

Chad's Painting, Inc. is pleased to offer Manatee County Medical Society Members 10% off a complete interior paint and free pressure cleaning with a complete exterior paint (not including roofs).

Chad's Painting, Inc. – specializing in commercial and residential, pressure cleaning, exterior painting, interior painting, drywall repair, textures and popcorn removal.

**Copy Right Printing**

Dave Hassall

941-758-6500

Monthly Printing Deals

## *MCMS – Benefits Con't.*

### **Doc 2 Doc, Inc**

a physician owned Healthcare  
Recruiting Company offers MCMS members a  
10% percent discount on our already low fees to  
place a Physician, PA or ARNP in your practice.

[www.askdoc-2-doc.com](http://www.askdoc-2-doc.com)

[crwhite@askdoc-2-doc.com](mailto:crwhite@askdoc-2-doc.com)

(727) 420-3249

### **EMR VENDORS**

**GREENWAY – 15% Discount**

Shane Jordan

Cell: 813-777-3416

Office: 813-909-2500

### **DAS—Doctor's Administrative Solutions**

813-774-9800

\*Free iPad w/EMR Purchase

### **Full Circle PR**

Michele Maloney

727-230-9265

#### **Medical Marketing Agency**

Looking for an increased patient base and bottom line? Full Circle PR is a local, strategic growth firm specializing in medical practice industry. They offer a complimentary consultation and create a customized public relations and marketing plan that will increase your patient base and **ultimately your bottom line.**

### **Johnson's Photo Imaging**

752-0550

#### **\$50 Discount Business Portrait session**

Our business portrait is a 20 - 30 minute session with 4 to 12 images taken. they choose which image they want for their business portrait (a head/shoulders image). It gets put onto a CD with it in 3 sizes in color and 3 sizes in B&W. Each is named according to its use 8X10 color print, 4X5 B&W email, 4X5 web. It comes in a leather case. Perfect for advertising, press releases etc. Also has a full copy write release. It is normally \$150 photo.

### **Manatee-Sarasota Medical News**

John Kelly

Florida Market Publisher, Medical News Communications

407-701-7424 - O

[Johnkelly@Orlandomedicalnews.com](mailto:Johnkelly@Orlandomedicalnews.com)

[www.Mana-Saramedicalnews.com](http://www.Mana-Saramedicalnews.com)

30% discount off Published Ad Rates for any agreement with a 90 day Frequency.

35% discount off Published Ad Rates for any agreement with a 180 day Frequency.

New advertising partners will be recognized in a special section in the Manatee – Sarasota Edition of the Tampa Bay Medical News with a 100 word article and may include a black and white

## *MCMS - Benefits Cont.*

### **Malpractice Insurance Discount - FPIC**

MCMS members are eligible for a **5% discount** on malpractice insurance premiums through FPIC. The payback on this discount alone pays for your membership dues and puts money in your pocket! Call the MCMS office for more information. (800) 741-3742, ext 3294

### **Workers' Compensation Insurance - Professional Benefits**

Workers' Compensation Insurance offered by Comp Options & marketed through Professional Benefits. Participating members received a 24.8% return on insurance premiums in 2010. Annual dividends can actually pay for your MCMS dues. Contact Taylor Collins (941-957-1310).

### **Dr. Dial**

Offers members a 10% discount on all of their services.  
Appointment Confirmation, Message Broadcasts, Lab Results. Log on to [drdial.com](http://drdial.com) for more information  
Call David Swart 877-373-4257 or go to [www.drdial.com](http://www.drdial.com)

### **Regions Preferred Member Program**

Regions Bank offers .50% discount on commercial mortgages & construction loans, equipment loans, business auto loans and business lines of credit. Special on EMR financing.  
Dan Eveloff, VP Business Banking, 941-921-4509

### **SCIO Management Solutions**

\*A revenue cycle management and consulting firm  
Preferred pricing structure for Members  
Will pay the MCMS Annual Dues (2 year contract required)  
Will pay Gulf Coast HIE Due (not to exceed \$120)  
Josh Marks, VP Business Development 941-806-7816 OR [jmarks@scioms.com](mailto:jmarks@scioms.com)  
[www.scioms.com](http://www.scioms.com)

### **Shred Quick**

15% off for Members  
941-755-2600

### **Communications**

MCMS works to keep you informed via our quarterly Newsletter, broadcast faxes and e-mails.

### **CME**

Members can enjoy a free continuing education seminar in January which includes the mandatory required CME's for license renewal.

### **Networking**

The MCMS hosts 5 membership meetings/dinners and an annual Fund Raiser. These events are a great way for physicians to network with fellow doctors and others in the medical community.

## *MCMS – Benefits Con't.*

### **Representation in the Legislature**

MCMS joins with the FMA to effectively lobby the legislature and offer testimony before legislators on issues including managed care, licensing and regulations, medical liability reform and health care access, cost containment and other healthcare topics.

### **Legislative and Regulatory Updates**

Working with the FMA, MCMS provides member physicians with up-to-date information on legislative and regulatory issues concerning doctors via broadcast faxes and e-mails.

### **Patient Referral**

The MCMS receives hundreds of telephone calls from individuals seeking physicians.  
We provide referrals only to MCMS members

### **Physician Listing and Website**

The MCMS, in partnership with Bradenton Herald publishes a Healthcare Services & Physicians Directory with the MCMS member physicians 2 x's a year we put an ad with our member names. Also, in May we put a full page ad in the Health section of all the MCMS member physicians. The MCMS website, [manateemed.org](http://manateemed.org), offers information to patients and physicians. Your link can be added to our website.

### **Physicians Directory**

Members are featured in our Physicians Directory at no charge  
Directories are in all Manatee County Member offices, Walgreens Pharmacy, Chamber of Commerce and Publix Supermarkets (select)

### **Physician Information Service**

The Society is pleased to answer the numerous inquiries from the public about member physician's medical backgrounds, board certifications and fellowship training. A wide variety of other patient questions are also answered on a daily basis. The office also assists with questions from members' office personnel.